# Regulatory Policy

## Economic Thinking & Unique Insight

The pace of change in healthcare is unlike any other industry. Policies and regulations are constantly being proposed, implemented and later amended to address issues of access, cost, and quality. FTI Consulting's Center for Healthcare Economics and Policy has the experience and expertise to analyze proposals, estimate the impact of change in the context of a complex and evolving healthcare system, and quantify both intended and unintended consequences.

#### **Our Services**

The Center for Healthcare Economics and Policy examines proposed policies and regulations both qualitatively, providing background and context to the proposal, and quantitatively, evaluating the magnitude of effects that the policy change might have and assessing any analysis of the magnitude of the challenge being addressed.

Our quantitative analysis focuses on providing unique insights to policymakers to help inform decision-making and to stakeholder to evaluate impact. Depending on the issue being investigated and the availability of data analysis, we can either provide a multifaceted and comprehensive review of the industry or a narrow investigation of as yet under-considered, unintended consequences.

The Center combines economic

thought and tools with public and proprietary data to deliver original insights to enrich the public debate over health care policy and regulation at multiple levels of the industry. The Center has considered proposals at both the state and national levels in the United States and internationally.

### **Our Experience**

**Past Insights** 

The Center team has worked on several projects in the previous few years analyzing proposed policies and regulations both in America and internationally across the healthcare industry landscape.

Economic analyses or reports have assessed effects of proposed health care reforms or policies including

- Medicare for All
- Certificate of Need, Certificate of Public Advantage
- National public option
- Price Controls or Caps
- Market share restrictions
- State Public Options
- Other supply constraints

44,693 physician jobs lost by 2050

20%

of state marketplaces would not offer a single private option by 2028

**0.1%**Reduction in rate of

uninsured

Medicare for All

We analyzed the impact of Medicare for All on the health care workforce. Read the full report here.

**National Public Option** 

We estimated the speed at which a national public option would displace private insurers on the exchanges, and how residents in each state would be impacted. Read the full report here

State Public Options

We reviewed a proposed public option in Colorado to assess the impact on access to health care. Read the full report here.





REGULATORY POLICY FTI Consulting, Inc.

# Our Process for Economic Analysis of Policy and Regulation

 Examination of current market, firm, or industry conditions Relevance to policy **Context** • Design the appropriate economic analysis for the specific issues Report conclusions Review previous economic or policy research and supporting analyses Quality Research Comprehensiveness Conclusions Isolate the relevant factors Estimate effects **Analysis** 

The Center's approach to economic analysis of new policies or regulations includes three main areas.

**Research** – The Center reviews existing and past analysis of the relevant policy or regulation in the specific context and more broadly. We evaluate prior analysis based on its quality, its comprehensiveness – e.g., whether it included all significant factors, and the potential effects of the proposed policy or change, and conclusions reached in prior analyses. These form a solid research and economic basis for evaluation of the proposed policy or regulation in the same or new context.

**Context** – The Center examines the environment in which the new policy or regulation will apply. What problem is the new policy trying to solve? What is the extent of the problem?

Analysis – The Center develops an approach tailored to the specific setting and the specific effects being considered. It uses the most informational data, whether public or proprietary; econometric techniques and simulation modeling where appropriate; and the most current research to fill in the necessary economic or data elements outside of the scope of the project. We report our conclusions through written reports and visual presentations for both general and technical audiences.

### **Applications**

The Center team's experience includes evaluation of proposed or actual regulations at multiple levels of the healthcare industry (e.g., on hospitals, insurers, physicians) and government (local, state, national or international) for private sector as well as government clients:

- Healthcare reform policy changes to expand health insurance coverage at the state or national level via Medicare (Medicare for All, public option)
- Evaluation of healthcare industry competition and market conditions, and evaluation of need for or impact of potential regulations on acquisitions, divestitures, competition, pricing, contracting or entry (e.g., South Africa Competition Commission Health Market Inquiry, Ballad Health COPA, DOJ/FTC hearings on healthcare competition, state healthcare acquisition consent orders or CON conditions)
- Evaluation of proposed changes in covered expense reimbursement for inputs/supplies for physicians by CMS

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